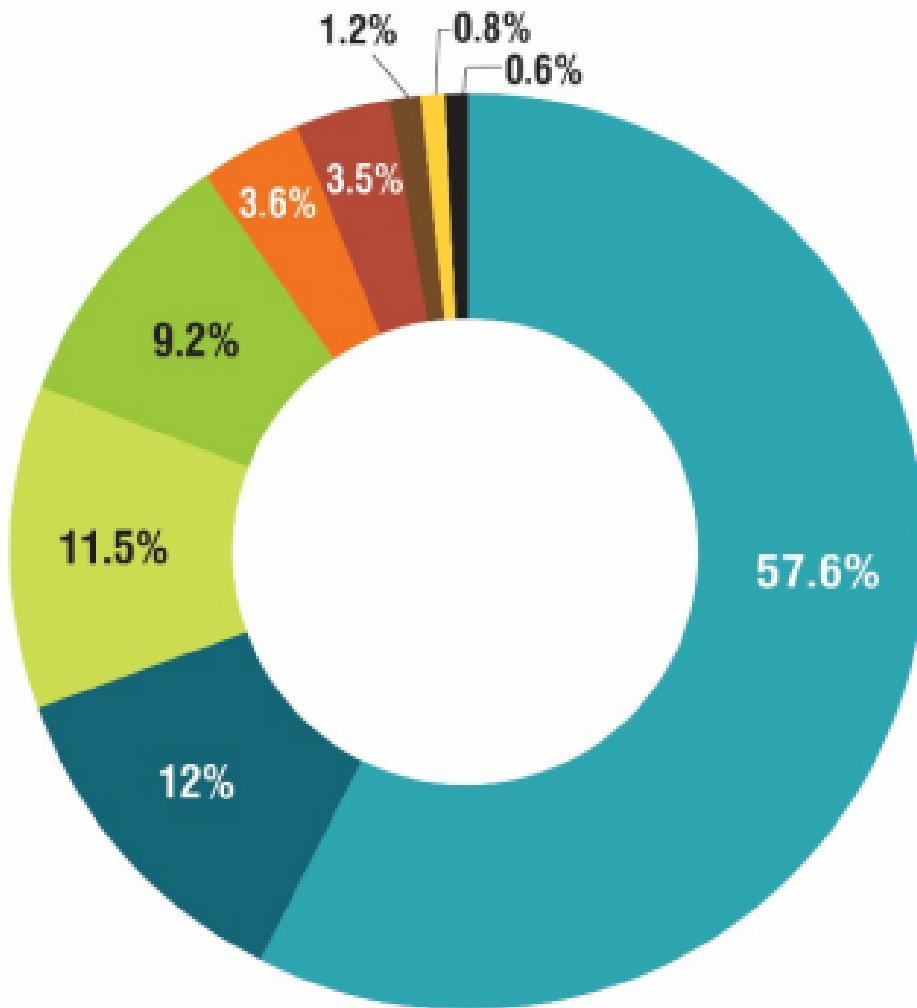




2026

BUDGET & WORK PLAN

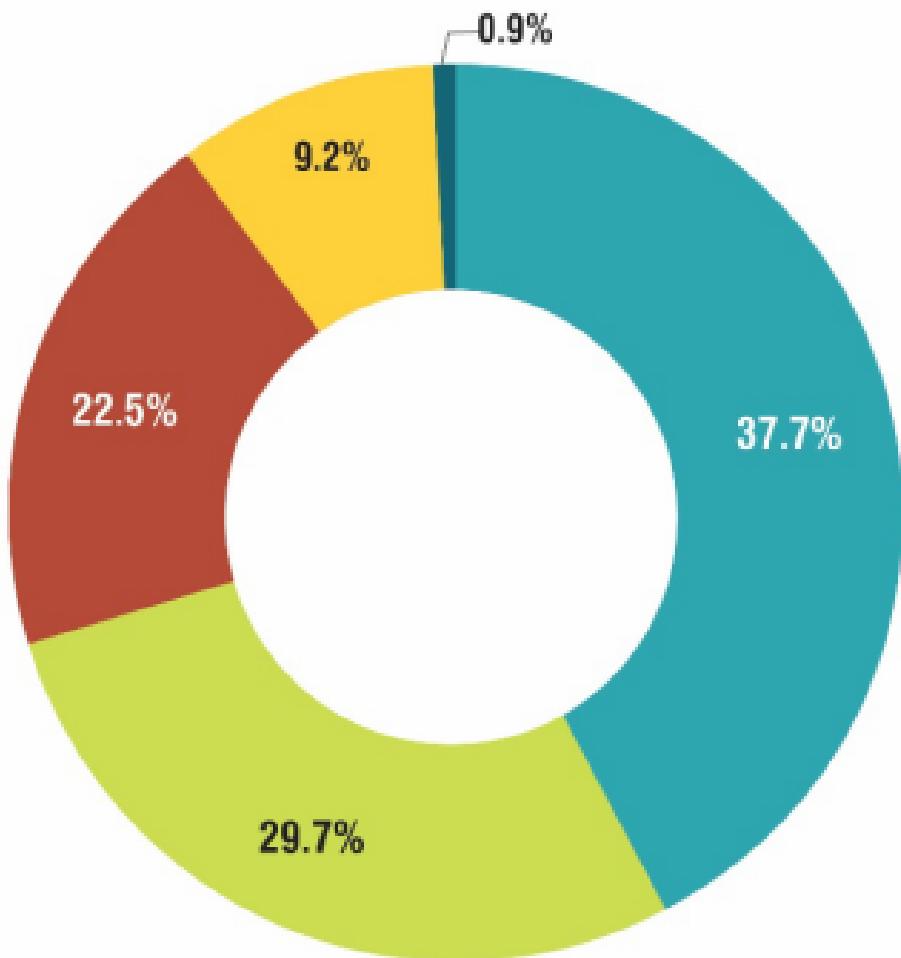
MARC
MID-AMERICA REGIONAL COUNCIL



2026 REVENUES

- Federal and State Funds — \$65,190,191
- Other Local Funds — \$13,548,747
- Indirect Allocation to Clearing Fund — \$13,017,518
- Contributed Services — \$10,399,582
- Private Funds — \$4,103,632
- Fees for Services — \$3,926,977
- Local Dues and Fees — \$1,405,742
- Transfers from Other Funds — \$897,445
- Investment Income and Other Financing Sources — \$621,000

TOTAL — \$113,110,834



2026 EXPENDITURES

- Contractual Services — \$42,489,617
- Personnel* — \$33,507,192
- Direct Program Expenses — \$25,340,680
- Contributed Services — \$10,399,582
- Transfer to Other Funds — \$897,445

TOTAL — \$112,634,516

*Personnel includes salaries, indirect, fringe and rent. The Indirect Allocation to the Clearing Fund, shown as a revenue above, offsets indirect expenses included in Personnel. Note: Overall annual revenues and expenses often differ due to fluctuations in fund balances.

EXPENDITURES BY POLICY GOAL AREA	Approved 2025	Revised 2025	Approved 2026
 EFFICIENT TRANSPORTATION AND QUALITY PLACES	\$16,495,589	\$17,069,382	\$13,507,452
 HEALTHY ENVIRONMENT	5,751,553	2,582,972	6,327,234
 COMPETITIVE ECONOMY	99,633	126,481	100,746
 EFFECTIVE LOCAL GOVERNMENT	3,738,285	2,334,075	2,179,785
 SAFE AND SECURE COMMUNITIES	16,161,341	15,073,487	17,764,445
 THRIVING OLDER ADULTS AND COMMUNITIES	16,704,139	19,321,120	16,390,111
 QUALITY EARLY LEARNING	45,857,641	46,163,980	42,997,218

Revenue by Fund

REVENUES BY FUND	ACTUAL 2024	APPROVED 2025	REVISED 2025	BUDGETED 2026
GENERAL FUND	\$1,750,073	\$2,752,633	\$2,909,906	\$1,640,115
SPECIAL REVENUE FUND	103,034,475	97,890,094	98,913,744	94,840,454
ENTERPRISE FUND	2,321,578	1,528,288	2,387,943	1,837,547
INDIRECT AND CLEARING FUND	11,925,145	16,298,032	12,157,938	13,017,518
911 CAPITAL FUND	1,916,668	1,504,500	1,742,000	1,775,200

Expenditures by Fund

EXPENDITURES BY FUND	ACTUAL 2024	APPROVED 2025	REVISED 2025	BUDGETED 2026
GENERAL FUND	\$1,665,874	\$1,285,235	\$1,459,106	\$2,026,250
SPECIAL REVENUE FUND	101,274,295	97,822,815	98,863,255	94,820,455
ENTERPRISE FUND	1,832,895	1,606,030	1,728,705	1,676,475
INDIRECT AND CLEARING FUND	11,489,541	15,309,807	11,922,434	12,601,336
911 CAPITAL FUND	2,413,999	1,475,000	1,514,666	1,510,000

Key Takeaways

- Decrease in revenues/expenditures from 2025 to 2026 attributable to elimination of energy grants, ending of some pandemic funding and some one-time grants and some timing issues related to contributed services.
- Some decrease in staffing due to attrition through 2025 (about 10 positions). Work reallocated to fulfill grant requirements.
- Although we are projecting a decrease in revenues from 2025 to 2026, MARC's financial position is healthy.

Key Highlights

- Federal and State Funds: \$65.2M
- Private Funds: \$4.1M
- Moved SWMD from SRF to Custodial Fund
- Local dues and fees (2% increase): \$1.4M
- Key capital investments in the 911 system: \$1.51M
- 168 full time and 14 part time positions budgeted
- Salary increase pool of 2% budgeted salaries
- 8% increase budgeted for health insurance
- Projected 12/31/26 LTC: \$2.19 M

Budget Approval

Action: Approve revised 2025 and proposed 2026 budgets

EXPENDITURES BY FUND CATEGORY	REVISED	BUDGETED
	2025	2026
General Fund	\$1,459,106	\$2,026,250
Special Revenue Fund	98,863,255	94,820,455
Enterprise Fund	1,728,705	1,676,475
911 Capital Fund	1,514,666	1,510,000
Indirect and Clearing Fund	11,922,434	12,601,336
Total Expenditures (Cash)	115,488,166	112,634,516
Less Contributed Services	(14,160,326)	(10,399,582)
NET EXPENDITURES	\$101,327,840	\$102,234,934